



# New Mexico Educational Retirement Board

March 31, 2018 Quarterly Investment Report



CI	ient	OV	ervi	iew

**Program Inception:** 

2003

**HL Relationship Inception:** 

2007

**Real Assets Strategies:** 

Real Estate

Natural Resources

Plan Size (as of 3/31/2018):

\$12.81 billion

**Target / Current Allocation:** 

Real Estate – 7.0% / 7.2%

Natural Resources – 4.5% / 3.8%

**Real Estate Benchmark:** 

NCREIF Property Index

**Natural Resources Benchmark:** 

Consumer Price Index + 4% (CPI-U)

\$ millions	12/31/2017	3/31/2018	Change
Active Partnerships	51	52	1
Inactive Partnerships	2	2	-
Active GP Relationships	29	30	1
Capital Committed	\$2,091.4	\$2,135.6	\$44.2
Unfunded Commitment	\$691.2	\$680.6	(\$10.6)
Paid-In Capital	\$2,348.3	\$2,409.8	\$61.5
Capital Distributed	\$1,918.5	\$1,955.5	\$37.0
Market Value	\$1,327.0	\$1,357.0	\$30.0
Total Value Multiple	1.38x	1.37x	(0.01x)
Avg. Age of Commitments	3.9 years	4 years	0.1 years
Since Incepti	on IRR Perfo	rmance	
Total Portfolio Net IRR	11.64%	11.42%	-22 bps

Portfolio Snapshot metrics represent both active and inactive partnership data



## **Year-to-Date Commitments**

	Raith Real Estate Fund II, L.P.
General Partner	Raith Capital Partners
Existing Manager	Yes
Closing Date	1/8/2018
Commitment	\$50,000,000
Fund Size	\$400,000,000
Strategy	Real Estate
Geographic Focus	North America
Industries	Private Real Estate



## **Total Portfolio Performance**

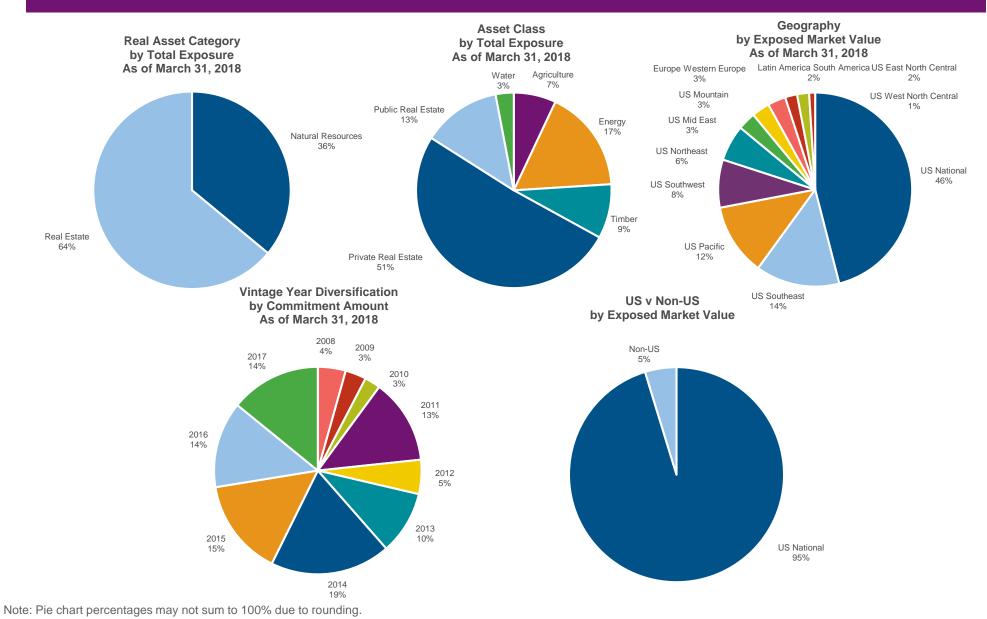
					Net T	ime Weig	hted Retu	rns <sup>(1)</sup>					Multi	ples <sup>(2)</sup>	
	Commitment (\$) %	Unfunded N	Market Value (\$) %	Qtr	1 Year	3 Year	5 Year	7 Year	Since Inception	SI IRR	Initial CF Date	TVPI	RVPI	DPI	PIC
Real Estate (Net)	\$1,403,381,960 67%	\$468,165,530	\$828,412,770 61%	-0.63%	7.56%	7.37%	10.50%	11.32%	10.62%	11.82%	11/17/2003	1.42	0.44	0.98	1.35
			NCREIF Property Index	1.70%	7.13%	8.73%	10.00%	10.56%	10.68%						
			Difference	(2.33%)	0.43%	(1.36%)	0.50%	0.76%	(0.06%)						
Natural Resources (Net	) \$683,369,447 33%	\$212,391,930	\$528,551,664 39%	2.06%	9.95%	9.48%	8.10%	6.53%	4.90%	8.14%	3/9/2009	1.21	1.02	0.19	0.76
			CPI-U Index + 4%	5.23%	5.24%	4.42%	4.00%	4.19%	4.11%						
			Difference	(3.17%)	4.71%	5.05%	4.10%	2.34%	0.79%						
New Mexico (Net)	\$2,086,751,407 100%	\$680,557,461	\$1,356,964,434 100%	0.41%	8.62%	8.04%	10.27%	10.99%	10.32%	11.42%	11/17/2003	1.37	0.56	0.81	1.13

<sup>(1)</sup> Time weighted returns shown use a Modified Dietz methodology, based on quarterly return periods.

<sup>(2)</sup> PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.



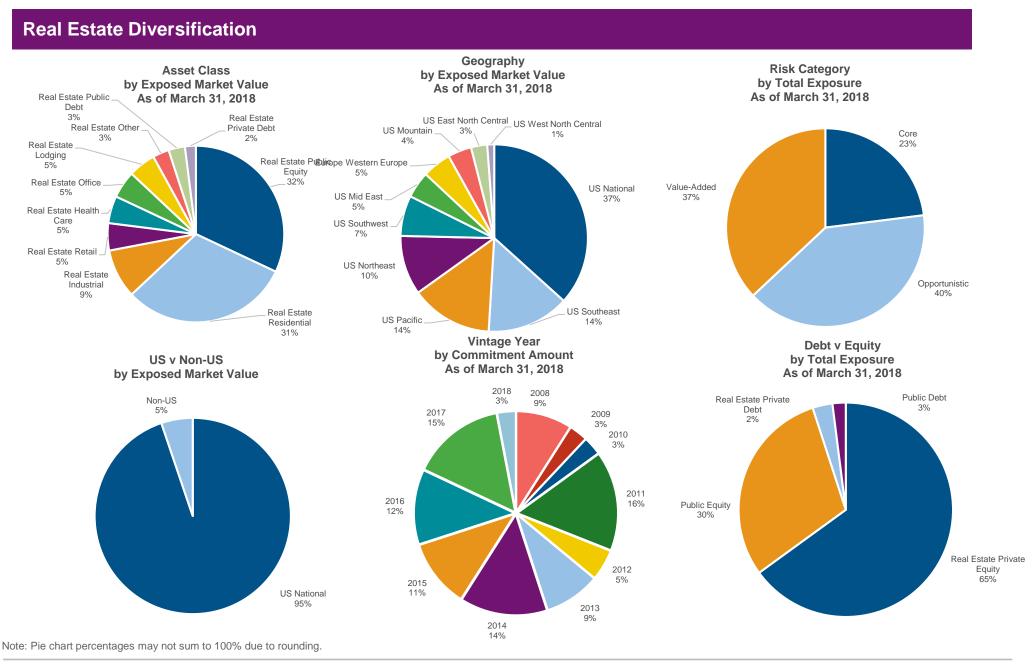
## **Total Portfolio Diversification**



Executive Summary | Activity Update | Performance Update | Exposure Update | Appendix





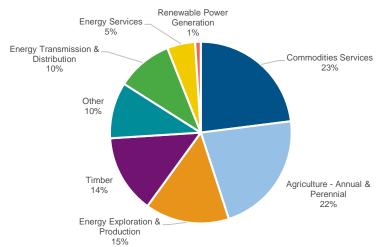


Executive Summary | Activity Update | Performance Update | Exposure Update | Appendix

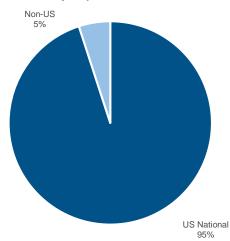


### **Natural Resources Diversification**

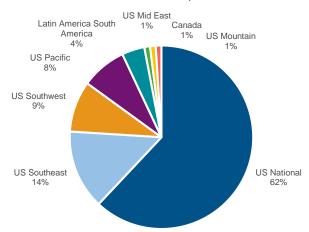
### Asset Class by Exposed Market Value As of March 31, 2018



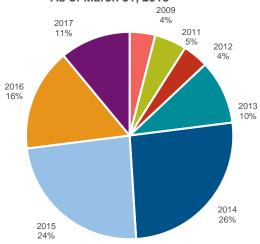
US v Non-US by Exposed Market Value



#### Geography by Exposed Market Value As of March 31, 2018



Vintage Year by Commitment Amount As of March 31, 2018



Note: Pie chart percentages may not sum to 100% due to rounding.



# **Investment Detail**

			Net Time Weighted Returns <sup>(1)</sup>							Multiples <sup>(2)</sup>					
	Commitment <sup>(3)</sup>		Market Value	Qtr	1 Year	3 Year	5 Year			SI IRR	Initial CF Date	TVPI	RVPI	DPI	PIC <sup>(4)</sup>
Real Estate															
Public Real Estate															
In-House REIT	\$0	\$0	\$0	N/A	5.19%	3.67%	8.11%	9.59%	9.76%	13.01%	11/17/2003	1.53	0.00	1.53	N/A
U.S. Value Income REIT Strategy	160,000,000	0	235,522,538	(9.12%)	(6.33%)	(2.05%)	4.50%	N/A	11.07%	6.60%	7/1/2011	1.43	1.43	0.00	1.03
Public Real Estate - Total	\$160,000,000	\$0	\$235,522,538	(9.12%)	(6.17%)	(1.17%)	4.86%	7.48%	8.72%	12.09%	11/17/2003	1.51	0.25	1.26	N/A
Fublic Real Estate - Total	\$160,000,000	***		(	V	, ,				12.09%	11/11/2003	1.51	0.20	1.20	N/A
		Wilshire REIT L	Difference	(8.45%)	(7.44%)	(2.86%)	2.22%	4.29% 3.19%	4.50% 4.21%						
Private Real Estate			Difference	(0.0770)	1.2070	1.0070	2.0470	0.1070	4.2170						
Core															
PRIMA Mortgage Investment Trust, LLC	\$50,000,000	\$0	\$48,853,631	(1.11%)	1.64%	2.49%	3.38%	4.42%	4.68%	5.04%	7/21/2008	1.45	0.98	0.47	1.00
Real Estate - Core Total	\$50,000,000	\$0	\$48,853,631	(1.11%)	3.59%	3.57%	3.95%	4.53%	3.87%	3.87%	7/21/2008	1.26	0.56	0.70	1.00
Value Add															
Crow Holdings Realty Partners VI, L.P.	\$50,000,000	\$4,522,165	\$31,260,234	2.35%	16.52%	14.69%	N/A	N/A	10.29%	11.31%	9/23/2013	1.37	0.68	0.69	0.92
Crow Holdings Realty Partners VII, L.P.	35,000,000	4,333,751	29,918,363	2.06%	22.27%	N/A	N/A	N/A	15.25%	15.70%	1/14/2016	1.23	0.94	0.29	0.91
Crow Retail Fund II, L.P.	30,000,000	23,009,931	6,780,770	2.53%	N/A	N/A	N/A	N/A	2.53%	N/A	3/28/2018	0.90	3.15	-2.24	0.07
Hammes Partners II, L.P.	50,000,000	8,441,919	38,667,777	2.22%	9.90%	N/A	N/A	N/A	10.68%	10.05%	7/16/2015	1.12	0.89	0.23	0.87
Hammes Partners III, L.P.	30,000,000	30,000,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Prudential Senior Housing Partners IV, L.P.	44,178,595	2,579,562	51,242,391	2.70%	16.58%	16.40%	15.41%	N/A	13.54%	15.09%	10/3/2011	1.62	1.03	0.58	1.12
Prudential Senior Housing V, L.P.	35,000,000	17,482,938	20,704,201	5.97%	15.91%	N/A	N/A	N/A	10.76%	13.19%	5/15/2015	1.22	1.18	0.04	0.50
RAM Realty Partners III, L.P.	30,000,000	2,903,331	10,907,141	8.59%	50.75%	28.37%	23.98%	N/A	22.43%	18.57%	10/19/2012	1.57	0.33	1.24	1.09
RAM Realty Partners IV, L.P.	40,000,000	19,452,900	21,312,479	7.18%	20.21%	N/A	N/A	N/A	11.67%	4.98%	7/20/2016	1.04	0.75	0.29	0.71
Realterm Logistics Fund, L.P.	25,000,000	1,419,935	25,508,805	6.32%	18.53%	15.37%	N/A	N/A	17.67%	16.34%	3/10/2014	1.39	1.05	0.34	0.97
Realterm Logistics Fund II, L.P.	25,000,000	22,884,230	1,501,229	(11.45%)	N/A	N/A	N/A	N/A	(32.48%)	N/A	5/19/2017	0.81	0.46	0.35	0.13
Rockpoint Real Estate Fund IV, L.P.	45,454,545	3,358,834	20,281,035	1.32%	6.07%	9.95%	18.47%	N/A	16.19%	17.69%	6/30/2012	1.32	0.43	0.89	1.05
Rockpoint Real Estate Fund V, L.P.	35,000,000	20,491,812	18,193,546	3.06%	12.60%	N/A	N/A	N/A	30.22%	11.64%	6/30/2015	1.13	1.02	0.11	0.51
Sares Regis Multifamily Fund, L.P.	30,000,000	1,696,393	14,465,796	3.09%	14.95%	22.53%	N/A	N/A	14.48%	16.79%	6/26/2013	1.70	0.51	1.19	0.95
Sares Regis Multifamily Value-Add Fund II, L.P.	30,000,000	7,433,346	23,554,863	2.64%	7.18%	N/A	N/A	N/A	3.71%	3.58%	8/11/2015	1.04	0.63	0.41	1.24
Real Estate - Value Add Total	\$534,633,140	\$170,011,046	\$314,298,630	3.33%	15.31%	15.16%	14.62%	N/A	10.46%	14.31%	10/3/2011	1.32	0.77	0.56	0.77
Opportunistic															
Edgewood Partners, L.P.	\$99,500,000	\$89,670,284	\$22,633,159	10.53%	203.20%	N/A	N/A	N/A	203.20%	164.27%	2/15/2017	2.30	2.30	0.00	0.10
Greenfield Acquisition Partners V, L.P.	25,000,000	350,000	592,893	4.59%	13.30%	1.94%	6.14%	7.68%	3.34%	8.42%	4/4/2008	1.38	0.02	1.35	0.99
Kildare European Partners I, L.P.	50,000,000	7,621,860	17,728,548	5.20%	18.69%	14.95%	N/A	N/A	14.41%	13.55%	5/6/2014	1.17	0.31	0.86	1.15
Kildare European Partners II, L.P.	40,000,000	40,000,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Lone Star Fund VII (U.S.), L.P.	50,000,000	3,081,775	522,322	(20.05%)	(58.66%)	(30.12%)	(6.46%)	N/A	6.26%	46.57%	6/15/2011	1.71	0.01	1.70	0.99
Lone Star Fund VIII (U.S.), L.P.	50,000,000	4,991,318	17,551,475	(0.84%)	(4.14%)	(3.52%)	N/A	N/A	17.05%	14.84%	9/9/2013	1.25	0.36	0.89	0.98
Lone Star Fund X (U.S.), L.P.	50,000,000	37,710,918	13,083,524	85.77%	N/A	N/A	N/A	N/A	85.77%	N/A	12/15/2017	1.06	1.06	0.00	0.25
Lone Star Real Estate Fund II (U.S.), L.P.	25,000,000	2,847,542	1,828,681	(7.78%)	(9.01%)	9.42%	19.22%	N/A	22.60%	25.05%	5/15/2011	1.48	0.07	1.40	1.00
Lone Star Real Estate Fund V (U.S.), L.P.	37,063,856	33,203,292	3,341,129	12.82%	N/A	N/A	N/A	N/A	31.33%	N/A	12/20/2017	0.87	0.87	0.00	0.10
Raith Real Estate Fund I-A, L.P.	50,000,000	10,963,357	48,327,291	6.94%	24.36%	7.32%	N/A	N/A	10.43%	16.11%	2/7/2014	1.20	0.63	0.58	1.55
Raith Real Estate Fund II, L.P.	50,000,000	47,566,988	2,335,493	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2/2/2018	0.99	0.29	0.70	0.16
RAPM NM Secondary Opportunity Fund L.P.	40,000,000	12,428,492	20,431,358	(1.45%)	2.84%	5.64%	4.37%	5.14%	(46.76%)	11.48%	7/2/2009	1.49	0.66	0.82	0.77
RAPM-NMERB Co-Investment Fund L.P.	79,520,000	7,718,659	81,362,098	2.25%	12.36%	24.58%	N/A	N/A	23.72%	23.72%	6/10/2014	1.55	1.09	0.46	0.94
Real Estate - Opportunistic Total	\$646,083,856	\$298,154,485	\$229,737,971	4.33%	17.90%	13.87%	19.20%	18.56%	11.17%	15.48%	4/4/2008	1.35	0.51	0.84	0.67
Private Real Estate Total	\$1,230,716,996	\$468,165,530	\$592,890,232	3.32%	15.09%	13.27%	14.94%	14.09%	8.72%	11.19%	4/4/2008	1.33	0.63	0.70	0.73
		NCREIF	Property Index	1.70%	7.13%	8.73%	10.00%	10.56%	10.68%						
			Difference	1.62%	7.96%	4.54%	4.94%	3.53%	(1.96%)						
Real Estate Total	\$1,390,716,996	\$468,165,530	\$828,412,770	(0.63%)	7.56%	7.37%	10.50%	11.32%	10.62%	11.82%	11/17/2003	1.42	0.44	0.98	1.36
		NCREIF	Property Index	1.70%	7.13%	8.73%	10.00%	10.56%	10.68%						
			Difference	(2.33%)	0.43%	(1.36%)	0.50%	0.76%	(0.06%)						

<sup>(1)</sup> Time weighted returns shown use a Modified Dietz methodology, based on quarterly return periods.

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Inactive investments are included in performance metrics, but are excluded from commitment totals.

<sup>3)</sup> PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.





			Net Time Weighted Returns (1)								Multiples <sup>(2)</sup>				
	Commitment <sup>(3)</sup>	Unfunded	Market Value	Qtr	1 Year	3 Year	5 Year	7 Year	Since Inception	SI IRR	Initial CF Date	TVPI	RVPI	DPI	PIC <sup>(4)</sup>
Natural Resources															
Timber															
Brookfield Brazil Timber Fund II, L.P.	\$10,500,000	\$3,009,824	\$8,977,757	2.20%	12.56%	6.68%	N/A	N/A	8.15%	7.50%	12/6/2013	1.32	1.09	0.22	0.78
Conservation Forestry Capital Fund II, L.P.	25,000,000	0	17,963,366	(0.09%)	11.74%	5.02%	6.62%	5.99%	4.60%	5.39%	3/9/2009	1.39	0.65	0.74	1.10
Conservation Forestry Capital Fund IV, L.P.	20,000,000	6,912,622	13,178,242	(0.37%)	1.19%	N/A	N/A	N/A	N/A	0.34%	9/30/2016	1.00	1.00	0.00	0.66
Eastern Timberland Opportunities II, L.P.	45,000,000	0	53,959,652	(0.45%)	5.89%	6.64%	N/A	N/A	7.97%	8.00%	8/8/2014	1.27	1.20	0.07	1.00
Ecosystem Investment Partners II, L.P.	30,000,000	0	32,907,313	0.94%	4.04%	10.97%	12.32%	3.28%	3.28%	10.34%	3/28/2011	1.42	1.09	0.33	1.01
Ecosystem Investment Partners III, L.P.	50,000,000	36,289,957	13,596,312	7.38%	36.50%	N/A	N/A	N/A	(10.85%)	4.09%	7/14/2015	1.04	0.99	0.05	0.27
Timberland Total	\$180,500,000	\$46,212,403	\$140.582.643	0.80%	7.49%	7.01%	8.52%	6.95%	5.22%	7.09%	3/9/2009	1.28	1.02	0.26	0.76
	,,,	NCREIF T	imberland Index	0.92%	3.79%	3.44%	6.09%	5.79%	7.71%						
			Difference	(0.12%)	3.70%	3.57%	2.43%	1,17%	(2.49%)						
Agriculture				()					(,						
Blue Road Capital, L.P.	\$30,000,000	\$15,598,266	\$11,667,490	(6.27%)	(11.41%)	(2.43%)	N/A	N/A	(2.43%)	(5.19%)	3/26/2015	0.96	0.29	0.67	1.34
Folium Agriculture Fund I. L.P.	30,000,000	17.376.531	11.752.902	(0.88%)	N/A	N/A	N/A	N/A	(0.88%)	N/A	12/12/2017	0.93	0.89	0.04	0.44
Halderman Farmland Separate Account	50,000,000	13,468,974	36,666,389	0.02%	3.03%	2.13%	N/A	N/A	N/A	2.22%	5/10/2013	1.06	0.97	0.09	0.75
Hancock GLC Farms, LLC	26,119,447	360,229	32,905,196	0.54%	(0.00%)	5.00%	6.66%	N/A	6.19%	5.92%	8/17/2012	1.28	1.27	0.01	0.99
Agriculture Total	\$136,119,447	\$46.804.000	\$92,991,977	(0.69%)	(1.41%)	2.73%	4.17%	N/A	3.94%	2.68%	8/17/2012	1.06	0.80	0.26	0.86
•	,,	NCREIF	Farmland Index	1.32%	7.07%	7.59%	10.43%	12.70%	15.26%						
			Difference	(2.01%)	(8.48%)	(4.87%)	(6.26%)	N/A	(11.32%)						
Energy				,	` ′	,	,		, ,						
Bluescape Energy Recapitalization and Restructuring Fund III, L.P	. \$30,000,000	\$6,322,049	\$30,190,739	0.86%	12.61%	N/A	N/A	N/A	16.58%	24.39%	12/21/2016	1.23	1.05	0.18	0.96
BP Natural Gas Opportunity Partners, L.P.	30,000,000	16,613,252	21,159,052	9.25%	27.55%	N/A	N/A	N/A	45.63%	57.80%	12/7/2015	1.97	1.19	0.78	0.59
BP Natural Gas Opportunity Partners II, L.P.	35,000,000	35,000,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.00
EnerVest Fund XIV, L.P.	37,500,000	3,506,868	35,915,222	7.86%	4.14%	N/A	N/A	N/A	N/A	7.03%	9/30/2015	1.12	1.04	0.09	0.92
Five Point Energy Fund I, L.P.	50,000,000	9,908,325	70,998,817	16.44%	93.61%	20.20%	N/A	N/A	20.79%	44.02%	6/12/2014	1.70	1.60	0.10	0.89
Five Point Energy Fund II, L.P.	40,000,000	32,676,097	11,520,669	12.69%	N/A	N/A	N/A	N/A	207.76%	65.09%	9/29/2017	1.57	1.57	0.01	0.18
Harvest MLP	50,000,000	0	45,047,083	(9.44%)	(17.48%)	N/A	N/A	N/A	(8.66%)	(6.20%)	7/7/2016	0.90	0.90	0.00	1.01
Lime Rock Resources III, L.P.	34,250,000	831,914	33,935,371	(2.66%)	6.82%	10.39%	N/A	N/A	(9.43%)	3.18%	1/23/2014	1.10	0.96	0.14	1.04
Energy Total	\$306,750,000	\$104,858,506	\$248,766,953	4.30%	17.53%	12.55%	N/A	N/A	(1.89%)	15.65%	1/23/2014	1.28	1.14	0.14	0.71
Water		, ,							,						
Water Property Investor, L.P.	\$30,000,000	\$1,393,555	\$29,401,968	(0.50%)	2.52%	0.40%	N/A	N/A	0.11%	0.42%	12/12/2014	1.01	1.01	0.00	0.97
Water Property Investor II, L.P.	30,000,000	13,123,466	16,808,123	(0.39%)	N/A	N/A	N/A	N/A	(0.93%)	N/A	6/16/2017	0.99	0.99	0.00	0.57
Water Total	\$60,000,000	\$14,517,021	\$46,210,091	(0.46%)	0.98%	(0.11%)	N/A	N/A	(0.36%)	0.21%	12/12/2014	1.00	1.00	0.00	0.77
Natural Resources Total	\$683,369,447	\$212.391.930	\$528.551.664	2.06%	9.95%	9.48%	8.10%	6.53%	4.90%	8.14%	3/9/2009	1.21	1.02	0.19	0.76
- Natural Resources Fotal	\$005,505,447	711711		5.23%	5.24%	4.42%	4.00%	4.19%		0.1470	3/3/2003	1.21	1.02	0.13	0.70
		CF	PI-U Index + 4%  Difference	(3.17%)	4.71%	5.05%	4.00%	2.34%	4.11% 0.79%						
Total Portfolio	\$2.074.086.443	\$680,557,461	\$1,356,964,434	0.41%	8.62%	8.04%	10.27%	10.99%	10.32%	11.42%	11/17/2003	1.37	0.56	0.81	1.13

<sup>(1)</sup> Time weighted returns shown use a Modified Dietz methodology, based on quarterly return periods.

<sup>(2)</sup> Inactive investments are included in performance metrics, but are excluded from commitment totals.

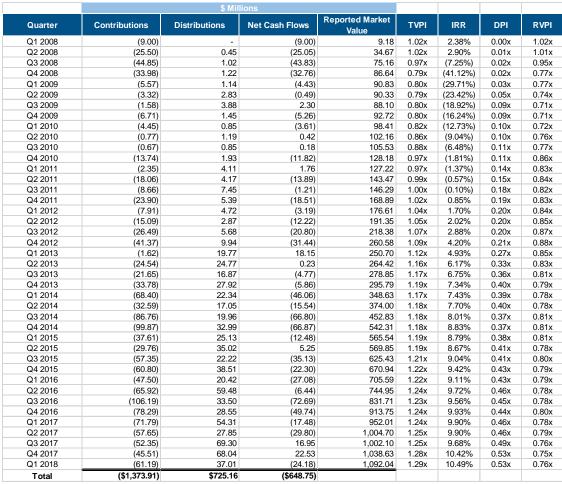
<sup>3)</sup> PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.

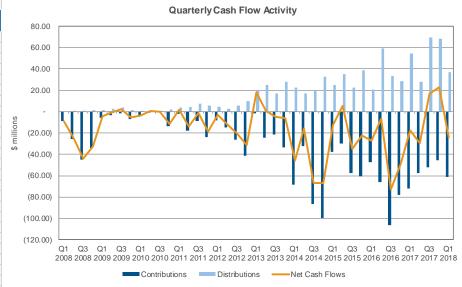


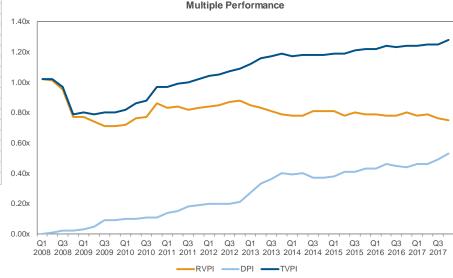
Management Fees Since Ince	otion
Real Estate Crow Holdings Realty Fund VII, LP	\$1,021,60
Crow Holdings Realty Partners VI, LP	3,401,470
Crow Retail Fund II, L.P.	465,00
Greenfield Acquisition Partners V, L.P.	3,222,23
Hammes Partners II, L.P.	2,858,33
Hammes Partners III, L.P.	2,000,00
In-House REIT	
Kildare European Partners I, L.P.	2,002,95
Kildare European Partners II, L.P.	109,31
Lone Star Fund VII (U.S.), L.P.	2,021,20
Lone Star Fund VIII (U.S.), L.P.  Lone Star Fund VIII (U.S.), L.P.	999,33
Lone Star Real Estate Fund II (U.S.), L.P.	1,392,04
Lone Star Real Estate Fund V (U.S.), L.P.	375.27
	1,250,37
PRIMA Mortgage Investment Trust, LLC	
Prologis Targeted Europe Logistics Fund, FCP-FIS	895,12
Prologis Targeted US Logistics Fund	1,025,19
Prudential Senior Housing Partners IV	2,137,59
Prudential Senior Housing V	1,151,88
Raith Real Estate Fund I-A LP	2,596,46
RAM Realty Partners III	2,811,93
RAM Realty Partners IV	1,575,00
Realterm Logistics Fund II, LP	359,62
Realterm Logistics Fund, L.P.	1,725,17
Rockpoint Real Estate Fund IV, L.P.	3,060,31
Rockpoint Real Estate Fund V, L.P.	1,104,14
Sares-Regis Multifamily Fund, L.P.	2,785,50
Sares-Regis Multifamily Value-Add Fund II, L.P.	1,277,87
U.S. Value Income REIT Strategy	6,556,96
Guggenheim Structured Real Estate III, LP	846,11
Real Estate - Total Hatural Resources	\$49,028,04
Blue Road Capital, L.P.	\$1,796,65
	757.02
Bluescape Energy Recapitalization and Restructuring Fund III	1,421,91
BP Natural Gas Opportunity Partners, L.P.  Brookfield Brazil Timber Fund II, LP	855,90
Conservation Forestry Capital Fund II, LP	2,037,26
	154,01
Conservation Forestry Capital Fund IV, LP	1,042,41
Eastern Timberland Opportunities II	
Ecosystem Investment Partners II, LP  Ecosystem Investment Partners III, LP	3,112,73
	2,072,77
EnerVest Energy Institutional Fund XIV-A, L.P.	1,687,50
Five Point Capital Midstream Fund II L.P.	2,086,61
Five Point Capital Midstream Fund III L.P.	311,75
Folium Agriculture Fund I,	558,28
Halderman Farmland Separate Account	1,089,30
Hancock GLC Farms, LLC	1,021,63
Harvest MLP	185,55
Lime Rock Resources III	1,463,89
Water Property Investor II, L.P.	342,23
	2,297,38
Water Property Investor, L.P. Natural Resources - Total	\$24,294,86



# Summary of Portfolio Cash Flows – Private Investments









Capital Committed:	An investor's financial obligation to provide a set amount of capital to the investment.
Capital Contributed:	Capital contributed from an investor's capital commitment to fund partnership investments, organizational expenses and management fees.
Capital Distributed:	Cash or stock disbursed to the investors of an investment.
Cost Basis:	Capital contributions less return of principal.
Exposed Market Value:	An investor's pro rata allocation to an underlying investment based on the ownership percentage of the partnership.
Investment Strategy:	A sub-classification of a partnership's investment type, such as Co/Direct Investment, Corporate Finance/Buyout, Mezzanine, Real Estate, Special Situation, Venture Capital.
Net Internal Rate of Revenue ("IRR"):	The discount rate that equates the net present value of the partnership's cash outflows with its inflows and residual value at the time of calculation. The calculation is net of management fees and the general partner's carried interest.
Paid-in Capital:	The amount of capital an investor has contributed to a partnership, which includes capital contributions and additional fees.
Pooled Average IRR:	An IRR calculation which aggregates cash flows (paid-in capital and capital distributed) and the reported market values of each investment within a portfolio to create one portfolio investment and return.
Portfolio Holding Exposure:	The limited partner's pro rata allocation to an underlying investment based on the ownership percentage of the partnership.
Realized Multiple:	Ratio of cumulative distributions to paid-in capital.
Return on Investment ("ROI"):	A calculation based on the total value (market value plus distributions) divided by paid-in capital for an investment.
Reported Market Value:	The investment's capital account balance at quarter end, which includes the general partner's reported value of the underlying holdings and other assets and liabilities.
Time Weighted Return (TWR)	The return that an investor achieves over some period of time, where the timing and order effects of cash flows are removed
Total Exposure:	Calculated by the summation of market value and unfunded commitments.
Vintage Year:	The year in which a partnership makes its first capital call for an investment into a portfolio company/holding.

# Important Disclosures

Non-public information contained in this report is confidential and intended solely for dissemination to New Mexico and/or its Affiliates. Hamilton Lane has prepared this report to enable New Mexico and/or its Affiliates to assess the performance and status of its alternative investment portfolio. The calculations contained in this document are made by Hamilton Lane based on information provided by the general partner (e.g. cash flows and valuations), and have not been prepared, reviewed or approved by the general partners. Hamilton Lane hereby disclaims any liability resulting from any unauthorized dissemination of the attached information.

The information contained in this report may include forward-looking statements regarding the funds presented or their portfolio companies. Forward-looking statements include a number of risks, uncertainties and other factors beyond the control of the funds or the portfolio companies, which may result in material differences in actual results, performance or other expectations. The information presented is not a complete analysis of every material fact concerning each fund or each company. The opinions, estimates and analyses reflect our current judgment, which may change in the future.

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The past performance information contained in this report is not necessarily indicative of future results and there is no assurance that the funds will achieve comparable results or that they will be able to implement their investment strategy or achieve their investment objectives. The actual realized value of currently unrealized investments will depend on a variety of factors, including future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the current unrealized valuations are based.

Any tables, graphs or charts relating to past performance included in this report are intended only to illustrate the performance of the funds or the portfolio companies referred to for the historical periods shown. Such tables, graphs and charts are not intended to predict future performance and should not be used as the basis for an investment decision.

## **Disclosures Continued**

The GP (of Conservation Forestry Fund IV, LP) further acknowledges that Investor (NMERB) discloses the following information about its investments held directly and indirectly: Additionally, the Investor (NMERB) reserves the right to report "since inception" IRR and other rate of return measures for its partnership investments. Notwithstanding anything to the contrary contained in the LPA, the GP (of Conservation Forestry Fund IV, LP) hereby consents in advance to the disclosure of the foregoing information by Investor (NMERB) with respect to the Partnership (of Conservation Forestry Fund IV, LP). Investor (NMERB) agrees that in connection with disclosure of any information of the type contemplated above relating to IRR or other measures of investment return, the information set forth in such disclosure will be prepared by investor (NMERB or affiliate) and include an express statement that the Partnership (of Conservation Forestry Fund IV, LP) has not reviewed such information and makes no representation or warranty concerning its accuracy.

Reported Net IRR herein for Conservation Forestry Fund IV, LP is based upon manager reported cash flows to and inflows from investors and the estimated ending values as of the date of this report. Returns are net of underlying investment manager management fees, expenses and carried interest (if any) specific to the investor. The GP of Conservation Forestry Fund IV, LP has not reviewed stated performance and makes no representation or warranty concerning its accuracy.

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