



# New Mexico Educational Retirement Board

September 30, 2023 Quarterly Investment Report

	$\sim$ ·
( 'liont	Overview
Olient	

Program Inception:

2003

HL Relationship Inception: 2007

Real Assets Strategies: Real Estate Natural Resources

Plan Size (as of 9/30/2023): \$15.872 billion

Target / Current Allocation: Real Estate – 8.0% / 9.7% Natural Resources – 5.0% / 6.8%

Real Estate Benchmark: NCREIF Property Index

Natural Resources Benchmark: Consumer Price Index + 4% (CPI-U)

\$ millions	6/30/2023	9/30/2023	Change
Active Partnerships	78	82	4
Exited Investments	10	10	-
Active GP Relationships	33	33	-
Capital Committed	\$4,548.3	\$4,823.7	\$275.4
Unfunded Commitment	\$1,364.8	\$1,569.5	\$204.7
Paid-In Capital	\$4,273.2	\$4,345.2	\$72.0
Capital Distributed	\$3,372.2	\$3,460.6	\$88.4
Market Value	\$2,658.0	\$2,583.3	(\$74.7)
Total Value Multiple (TVPI)	1.40x	1.40x	-
Avg. Age of Commitments	5.4 years	5.6 years	0.2 years
Since Inception IRR Performance			
Portfolio Net IRR	10.85%	10.48%	(38 bps)

Portfolio Snapshot metrics represent both active and inactive partnership data



### Year-to-Date Commitments as of September 30, 2023

	Project Emporia (WAM)	Breakwater Energy, L.P.	Lone Star Real Estate Fund VII, L.P.	Tiverton AgriFinance III, LP		
General Partner	Water Asset Management, LLC	EIG Global Energy Partners	Lone Star	Tiverton		
Existing Manager	Yes	No	Yes	Yes		
Closing Date	2/22/2023	2/22/2023	3/16/2023	6/30/2023		
Commitment	\$25,000,000	\$25,000,000	\$75,000,000	\$50,000,000		
Target Fund Size	\$99,975,000	\$797,500,000	\$6,000,000,000	\$600,000,000		
Strategy	Natural Resources	Natural Resources	Real Estate	Natural Resources		
Geographic Focus	North America	Western Europe	Global	North America		
Risk Category	Value-Added	Value-Added	Opportunistic	Value-Added		

	Kildare Partners IV, LP	Enhanced Timberland Opportunities IV, LP	Five Point Water Management and Sustainable Infrastructure Fund IV LP	Realterm Europe Logistics Fund II
General Partner	Kildare Partners	Timberland Investment Resources, LLC	Five Point Energy	Realterm Global
Existing Manager	Yes	Yes	Yes	Yes
Closing Date	6/30/2023	7/14/2023	8/1/2023	8/16/2023
Commitment	\$50,000,000	\$50,000,000	\$50,000,000	\$79,308,011
Target Fund Size	\$850,000,000	\$250,000,000	\$427,125,000	\$500,000,000
Strategy	Real Estate	Natural Resources	Natural Resources	Real Estate
Geographic Focus	North America	North America	North America	Western Europe
Risk Category	Opportunistic	Value-Added	Opportunistic	Value-Added



### Year-to-Date Commitments as of September 30, 2023

	Edgewood Partners IV LP
General Partner	Hamilton Lane
Existing Manager	Yes
Closing Date	9/26/2023
Commitment	\$100,000,000
Target Fund Size	\$100,502,513
Strategy	Real Estate
Geographic Focus	North America
Risk Category	Opportunistic



## **Performance Summary**

### **Total Portfolio Performance**

									IR	Rs					Multiples <sup>(1)</sup>			
	Commitment (\$) <sup>(2)</sup>		Unfunded	Market Value (\$)		Qtr	Ytd	1 Year	3 Year	5 Year	7 Year	10 Year	Since Inception	Initial CF Date	TVPI	RVPI	DPI	PIC
Real Estate (Net)	\$3,231,145,061	71%	\$1,236,519,426	\$1,515,865,324	<b>59</b> %	(4.60%)	(7.24%)	(5.95%)	10.53%	7.58%	8.01%	9.83%	11.05%	11/17/2003	1.38	0.47	0.91	0.92
Natural Resources (Net)	\$1,321,869,447	29%	\$332,943,593	\$1,067,410,402	41%	1.37%	5.43%	10.15%	14.15%	7.37%	9.12%	8.71%	8.55%	3/9/2009	1.41	0.95	0.46	0.85
New Mexico (Net)	\$4,553,014,508	100%	\$1,569,463,019	\$2,583,275,726	100%	(2.22%)	(2.32%)	0.24%	12.09%	7.48%	8.46%	9.41%	10.48%	11/17/2003	1.39	0.59	0.80	0.90

		Ne	t Time Weig	hted Return	s <sup>(3)</sup>	
Benchmarking Summary as of 9/30/2023	QTR	1 Year	3 Year	5 Year	7 Year	Since Inception
Real Estate	(4.60%)	(5.64%)	12.59%	8.42%	8.60%	10.20%
NCREIF Property Index	(1.37%)	(8.40%)	6.05%	5.26%	5.77%	7.75%
Difference	(3.23%)	2.76%	6.54%	3.16%	2.83%	2.45%
Wilshire REIT US Equity Index	(6.41%)	3.94%	5.74%	2.87%	2.63%	7.90%
Difference	1.81%	(9.58%)	6.85%	5.55%	5.97%	2.30%
Natural Resources	1.37%	10.33%	14.36%	7.09%	9.10%	6.30%
NCREIF Timberland Index	1.37%	10.04%	9.16%	5.92%	5.26%	3.21%
Difference	-	0.29%	5.20%	1.17%	3.84%	3.09%
NCREIF Farmland Index	(0.26%)	5.97%	7.22%	6.16%	6.26%	6.44%
Difference	1.63%	4.36%	7.14%	0.93%	2.84%	(0.14%)
CPI-U Index + 4%	1.88%	7.70%	9.75%	8.04%	7.53%	6.52%
Difference	(0.51%)	2.63%	4.61%	(0.95%)	1.57%	(0.22%)

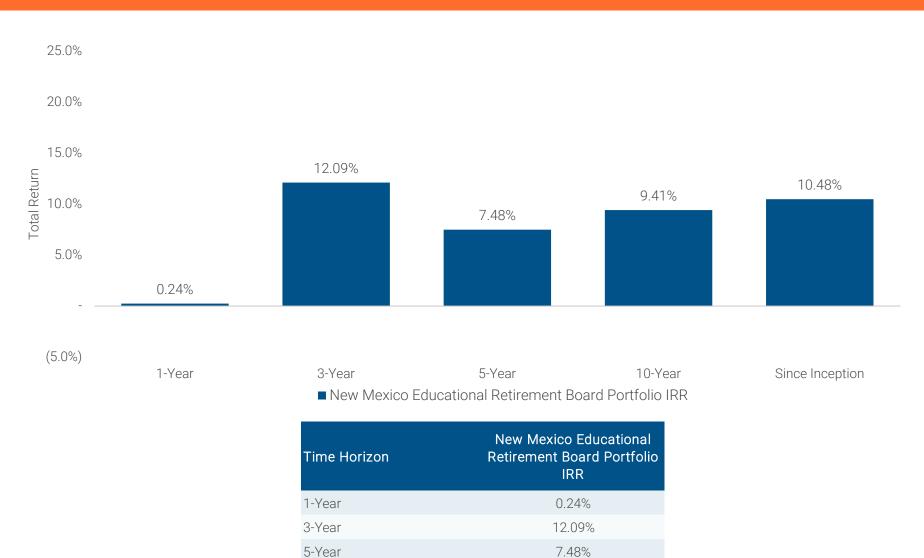
(1) PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.

- (2) Inactive funds are excluded from Commitment totals but included in performance metrics
- (3) Time weighted returns shown use a Modified Dietz methodology, based on quarterly return periods



## **Performance Summary**

### **Net Total Portfolio Performance**



Executive Summary | Activity Update | Performance Update | Exposure Update | Appendix

9.41%

10.48%

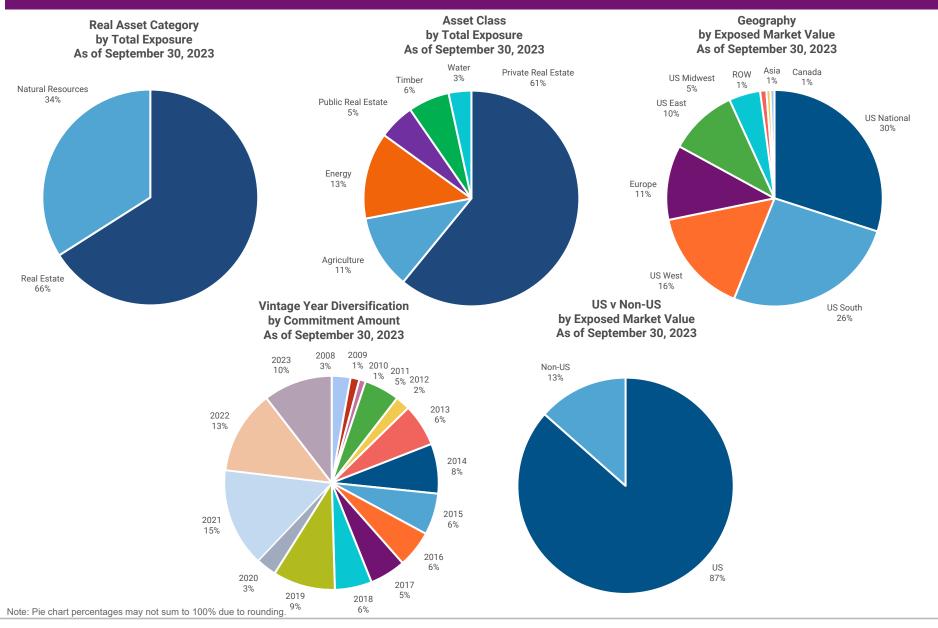
10-Year

Since Inception



## **Portfolio Diversification**

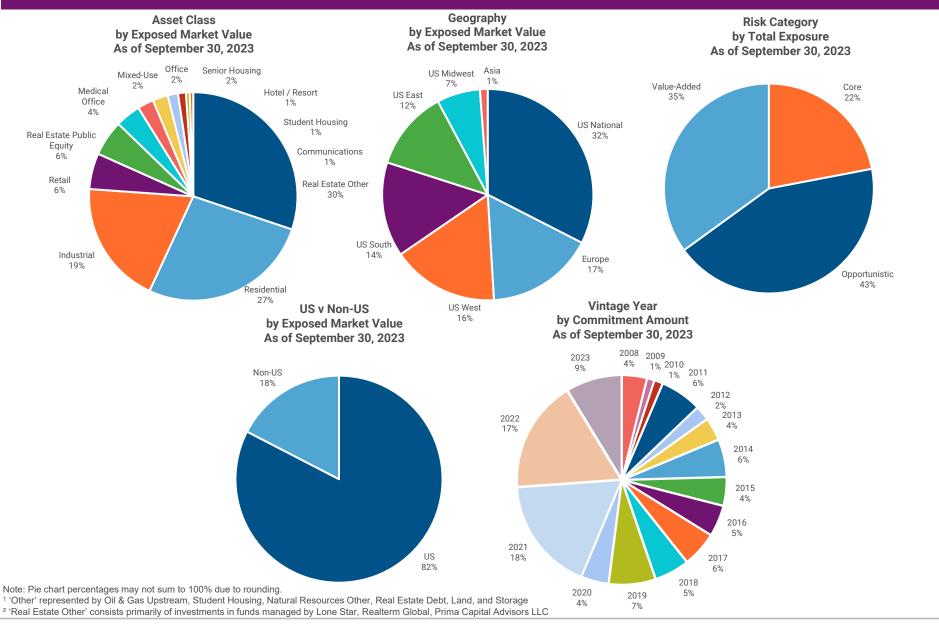
### **Total Portfolio Diversification**





## **Asset Class Diversification**

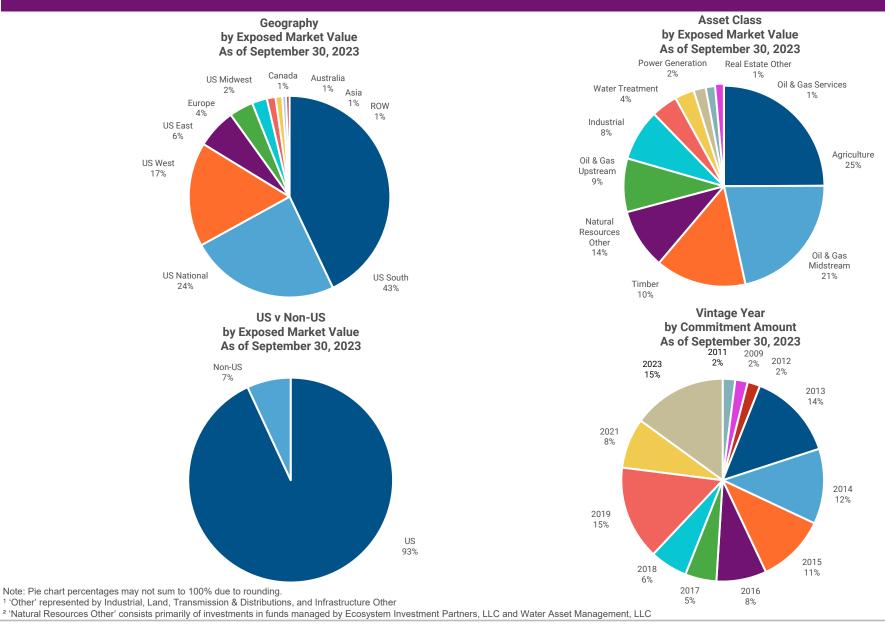
### **Real Estate Diversification**





## **Asset Class Diversification**

#### **Natural Resources Diversification**





### **Investment Detail**

						IRF	ts <sup>(1)</sup>					Mult	tiples	
USD as of 9/30/2023	Commitment	Unfunded	Market Value	Qtr	1 Year	3 Year	5 Year	7 Year	Since Inception	Initial CF Date	PIC <sup>(2)</sup>	DPI	RVPI	TVPI
Private														
Private - Core														
PRIMA Mortgage Investment Trust, LLC	\$50,000,000	-	\$41,454,631	0.00%	(2.26%)	(3.08%)	(1.98%)	(1.26%)	2.89%	7/21/2008	1.00x	0.53x	0.83x	1.35x
Prologis Targeted Europe Logistics Fund, FCP-FIS	12,664,964	-	-	N/A	N/A	N/A	N/A	14.24%	(1.72%)	7/1/2008	1.00x	0.88x	0.00x	0.88x
Prologis Targeted US Logistics Fund	23,844,841	-	-	N/A	N/A	N/A	N/A	N/A	1.03%	4/1/2008	1.00x	1.07x	0.00x	1.07x
Raith Credit Fund I, L.P.	100,000,000	\$11,571,809	96,541,970	3.04%	N/A	N/A	N/A	N/A	10.83%	12/1/2022	1.08x	0.18x	0.89x	1.07x
Raith NMERB Core Plus Real Estate Credit SMA	105,000,000	4,481,589	73,612,891	(0.80%)	0.57%	4.72%	N/A	N/A	4.80%	7/28/2020	0.95x	0.33x	0.74x	1.06x
TPG Real Estate Thematic Advantage Core-Plus	150,000,000	80,025,188	66,928,215	(5.13%)	(7.85%)	N/A	N/A	N/A	28.73%	6/29/2022	0.32x	0.00x	1.40x	1.40x
Private - Core Total	\$441,509,806	\$96,078,586	\$278,537,707	(0.50%)	0.86%	7.24%	5.63%	4.82%	3.93%	4/1/2008	0.78x	0.34x	0.81x	1.15x
Private - Opportunistic														
Edgewood Partners II LP	\$100,000,000	\$18,534,822	\$110,317,743	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Edgewood Partners III LP	100,000,000	47,957,154	57,287,891	4.67%	49.74%	N/A	N/A	N/A	37.28%	12/30/2021	0.83x	0.15x	0.69x	0.84x
Edgewood Partners IV LP	100,000,000	100,000,000	-	(1.74%)	23.72%	N/A	N/A	N/A	21.72%	10/28/2022	0.52x	0.00x	0.00x	0.00x
Edgewood Partners, L.P.	99,500,000	13,124,941	112,798,094	(1.63%)	0.61%	19.55%	10.55%	N/A	18.87%	2/15/2017	0.89x	0.35x	1.28x	1.63x
Greenfield Acquisition Partners V, L.P.	25,000,000	350,000	13,156	(7.62%)	46.26%	8.95%	(8.20%)	5.92%	8.33%	4/4/2008	0.99x	1.37x	0.00x	1.38x
Guggenheim Structured Real Estate III, L.P.	25,000,000	-	-	N/A	N/A	N/A	N/A	N/A	(4.97%)	1/14/2008	1.00x	0.82x	0.00x	0.82x
Kildare European Partners I, L.P.	50,000,000	4,396,972	2,685,463	(6.84%)	(32.55%)	(8.17%)	(7.93%)	9.67%	10.30%	5/6/2014	1.20x	1.11x	0.04x	1.16x
Kildare European Partners II, L.P.	40,000,000	8,860,549	17,590,136	0.04%	(12.30%)	5.99%	7.18%	N/A	6.12%	10/8/2018	0.70x	0.53x	0.63x	1.16x
Kildare European Partners III, L.P.	50,000,000	13,949,061	52,278,635	1.46%	38.54%	N/A	N/A	N/A	22.58%	8/24/2021	0.83x	0.22x	1.26x	1.48x
Kildare Partners IV, LP	50,000,000	50,000,000	-	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Lone Star Fund VII (U.S.), L.P.	46,918,225	-	236,167	1.19%	48.04%	49.86%	6.72%	(17.62%)	46.48%	6/15/2011	1.06x	1.71x	0.00x	1.71x
Lone Star Fund VIII (U.S.), L.P.	50,000,000	4,991,318	4,900,743	(15.81%)	(28.83%)	(9.52%)	(9.88%)	(6.67%)	6.53%	9/9/2013	0.98x	1.04x	0.10x	1.14x
Lone Star Fund X (U.S.), L.P.	50,000,000	5,433,528	24,734,811	4.67%	24.60%	38.10%	19.02%	N/A	19.46%	12/15/2017	0.89x	1.18x	0.56x	1.73x
Lone Star Fund XI, L.P.	50,000,000	11,884,719	30,036,764	4.12%	6.86%	40.55%	N/A	N/A	28.45%	5/9/2019	0.81x	0.67x	0.74x	1.42x
Lone Star Real Estate Fund II (U.S.), L.P.	22,427,524	275,066	27,415	6.86%	45.81%	15.26%	5.37%	5.29%	24.73%	5/15/2011	1.12x	1.48x	0.00x	1.48x
Lone Star Real Estate Fund V (U.S.), L.P.	17,601,285	5,614,000	3,887,014	(4.13%)	(14.55%)	(5.57%)	(6.73%)	N/A	(8.06%)	12/20/2017	0.68x	0.50x	0.32x	0.82x
Lone Star Real Estate Fund VI, L.P.	50,000,000	14,422,982	34,348,519	(2.51%)	(4.65%)	(0.24%)	N/A	N/A	6.52%	12/16/2019	0.71x	0.11x	0.97x	1.07x
Lone Star Real Estate Fund VII, L.P.	75,000,000	75,000,000	(630,161)	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Raith Real Estate Fund I-A, L.P.	50,000,000	-	-	N/A	(31.62%)	16.07%	13.42%	16.03%	14.09%	2/7/2014	1.55x	1.33x	0.00x	1.33x
Raith Real Estate Fund II, L.P.	50,000,000	13,113,699	41,674,170	(10.77%)	0.08%	65.11%	36.13%	N/A	32.59%	6/15/2018	1.28x	0.73x	0.65x	1.39x
Raith Real Estate Fund III, L.P.	75,000,000	58,497,541	14,668,842	(2.63%)	(20.47%)	N/A	N/A	N/A	(25.23%)	3/22/2022	0.29x	0.24x	0.68x	0.92x
RAPM NM Secondary Opportunity Fund L.P.	40,000,000	4,676,486	612,663	11.61%	19.42%	13.94%	16.73%	15.83%	12.50%	7/2/2009	0.97x	1.78x	0.02x	1.80x
RAPM-NMERB Co-Investment Fund L.P.	79,520,000	4,129,895	40,053,099	(2.04%)	(33.62%)	23.59%	13.85%	14.77%	18.91%	6/10/2014	0.99x	1.54x	0.51x	2.05x
TPG Real Estate Partners III, L.P.	40,000,000	13,216,370	25,681,602	(1.20%)	(6.35%)	12.49%	10.19%	N/A	9.70%	9/17/2019	0.75x	0.36x	0.86x	1.22x
TPG Real Estate Partners IV, L.P.	75,000,000	70,253,976	2,212,167	(20.11%)	(52.73%)	N/A	N/A	N/A	(53.39%)	12/22/2022	0.06x	0.00x	0.47x	0.47x
Private - Opportunistic Total	\$1,410,967,034	\$538,683,080	\$575,414,933	( )	6.76%	21.87%	14.46%	15.30%	15.05%	1/14/2008	0.69x	0.83x	0.59x	1.42x

(1) IRRs are reported for investments one full year following initial capital investment

(2) PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.

(3) The RAM Realty Partners VI commitment consists of an initial commitment of \$75 million made in July 2021, and a follow-on commitment of \$50 million made in May 2022

(4) The Sares Regis Multifamily Value-Add Fund IV commitment consists of an initial commitment of \$60M made in September 2021, and a follow-on commitment of \$60 million made in April 2022



### **Investment Detail**

						IRF	ts <sup>(1)</sup>					Mult	tiples	
USD as of 9/30/2023	Commitment	Unfunded	Market Value	Qtr	1 Year	3 Year	5 Year	7 Year	Since Inception	Initial CF Date	PIC <sup>(2)</sup>	DPI	RVPI	TVPI
Private - Value-Added														
Crow Holdings Realty Partners IX, L.P.	\$50,000,000	\$5,927,630	\$40,797,281	(1.75%)	(6.58%)	22.15%	N/A	N/A	22.15%	7/15/2021	0.84x	0.34x	0.97x	1.32x
Crow Holdings Realty Partners VI, L.P.	50,000,000	4,066,502	2,231,762	(6.75%)	(31.80%)	(3.65%)	1.76%	8.92%	9.40%	9/23/2013	0.95x	1.35x	0.05x	1.40x
Crow Holdings Realty Partners VII, L.P.	35,000,000	3,004,245	1,096,623	(3.86%)	(5.48%)	11.87%	9.00%	12.22%	11.56%	1/14/2016	0.98x	1.35x	0.03x	1.38x
Crow Holdings Realty Partners X	50,000,000	50,000,000	-	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Crow Retail Fund II, L.P.	30,000,000	2,276,343	380,803	32.93%	22.90%	17.24%	10.08%	N/A	9.37%	3/28/2018	1.03x	1.33x	0.01x	1.34x
Hammes Partners II, L.P.	50,000,000	2,593,103	6,408,047	1.81%	9.19%	73.82%	38.50%	25.33%	23.42%	7/16/2015	1.10x	1.59x	0.12x	1.70x
Hammes Partners III, L.P.	30,000,000	3,772,330	19,523,514	(0.09%)	3.77%	14.23%	11.42%	N/A	11.42%	10/12/2018	0.93x	0.50x	0.70x	1.20x
Hammes Partners IV, L.P.	40,000,000	38,364,914	979,735	196.34%	(99.95%)	N/A	N/A	N/A	(36.79%)	9/8/2023	0.04x	0.03x	0.60x	0.63x
Prudential Senior Housing Partners IV, L.P.	44,178,595	-	-	N/A	N/A	0.27%	1.44%	10.42%	13.27%	10/3/2011	1.13x	1.69x	0.00x	1.69x
Prudential Senior Housing V, L.P.	35,000,000	3,213,134	31,456,111	(6.27%)	(16.24%)	(2.59%)	1.23%	3.32%	3.55%	5/15/2015	0.83x	0.13x	1.09x	1.22x
Ram Realty Partners III, L.P.	30,000,000	-	-	N/A	N/A	(95.40%)	25.62%	25.33%	18.60%	10/19/2012	1.10x	1.66x	0.00x	1.66x
Ram Realty Partners IV, L.P.	40,000,000	979,251	6,770,269	1.97%	6.97%	43.18%	21.21%	19.33%	18.08%	7/20/2016	1.13x	1.67x	0.15x	1.82x
Ram Realty Partners V, L.P.	50,000,000	12,758,053	42,379,844	(5.69%)	(1.89%)	21.17%	16.45%	N/A	15.77%	9/26/2018	0.85x	0.33x	1.00x	1.33x
Ram Realty Partners VI LP	125,000,000	101,975,755	17,389,666	(5.80%)	(33.61%)	N/A	N/A	N/A	(39.65%)	3/28/2022	0.18x	0.01x	0.75x	0.77x
Realterm Europe Logistics Fund II	79,308,011	79,308,011	-	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Realterm European Income Logistics Fund I, L.P.	105,744,015	105,744,015	-	N/A	N/A	N/A	N/A	N/A	N/A	11/30/2023	0.00x	N/A	N/A	N/A
Realterm European Logistics Fund, L.P.	104,671,456	25,398,465	83,075,757	0.22%	11.79%	3.89%	N/A	N/A	2.42%	6/24/2020	0.76x	0.01x	1.04x	1.05x
Realterm Logistics Fund II, L.P.	25,000,000	-	447,011	(1.51%)	(14.27%)	82.50%	46.23%	N/A	41.22%	5/19/2017	1.02x	2.55x	0.02x	2.57x
Realterm Logistics Fund III, L.P.	50,000,000	1,836,363	66,841,794	2.84%	7.53%	20.35%	N/A	N/A	18.70%	6/1/2020	0.96x	0.00x	1.39x	1.39x
Realterm Logistics Fund IV, L.P.	60,000,000	45,966,902	13,236,992	(1.33%)	0.62%	N/A	N/A	N/A	(5.12%)	5/27/2022	0.24x	0.01x	0.94x	0.95x
Realterm Logistics Fund, L.P.	25,000,000	-	-	N/A	(4.45%)	(2.15%)	(15.79%)	29.86%	24.76%	3/10/2014	0.98x	1.73x	0.00x	1.73x
Rockpoint Real Estate Fund IV, L.P.	45,454,545	6,717,668	2,227,287	(12.74%)	(22.96%)	37.01%	0.02%	1.54%	13.07%	6/30/2012	1.06x	1.27x	0.05x	1.32x
Rockpoint Real Estate Fund V, L.P.	35,000,000	4,976,241	14,841,661	(19.42%)	(42.52%)	(6.19%)	(4.35%)	(0.86%)	(0.69%)	6/30/2015	1.04x	0.57x	0.41x	0.98x
Sares Regis Multifamily Fund, L.P.	30,000,000	-	-	N/A	N/A	N/A	(14.16%)	16.07%	16.11%	6/26/2013	0.95x	1.71x	0.00x	1.71x
Sares Regis Multifamily Value-Add Fund II, L.P.	30,000,000	-	-	N/A	N/A	68.45%	22.15%	16.18%	13.47%	8/11/2015	1.47x	1.43x	0.00x	1.43x
Sares Regis Multifamily Value-Add Fund III, L.P.	50,000,000	-	34,770,972	(21.14%)	(27.84%)	4.68%	2.33%	N/A	2.33%	3/22/2019	1.03x	0.37x	0.67x	1.04x
Sares Regis Multifamily Value-Add Fund IV, L.P.	120,000,000	35,090,124	46,300,680	(41.31%)	(51.74%)	N/A	N/A	N/A	(44.38%)	9/30/2022	0.71x	0.01x	0.55x	0.55x
Stonepeak Real Estate Partners LP	75,000,000	67,788,711	6,216,378	(5.18%)	N/A	N/A	N/A	N/A	(16.56%)	1/24/2023	0.10x	0.00x	0.86x	0.86x
Private - Value-Added Total	\$1,494,356,622	\$601,757,760	\$437,372,188	(10.31%)	(12.55%)	11.01%	9.70%	11.43%	12.48%	10/3/2011	0.64x	0.86x	0.46x	1.32x
Private Total	\$3,341,833,461	\$1,236,519,426	\$1,291,324,827	(4.09%)	(1.79%)	15.06%	11.26%	12.20%	11.35%	1/14/2008	0.68x	0.77x	0.57x	1.34x
Public - Public Real Estate														
In-House REIT	-	-	-	N/A	N/A	N/A	N/A	0.90%	13.01%	11/17/2003	N/A	1.53x	0.00x	1.53x
U.S. Value Income REIT Strategy	\$160,000,000	-	\$224,540,497	(7.41%)	(23.48%)	(3.61%)	(3.05%)	(2.23%)	2.75%	7/1/2011	1.04x	0.00x	1.35x	1.35x
Public - Public Real Estate Total	\$160,000,000	-	\$224,540,497	(7.41%)	(23.48%)	(3.61%)	(3.05%)	(2.04%)	10.82%	11/17/2003	5.93x	1.26x	0.24x	1.50>
Public Total	\$160,000,000	-	\$224,540,497	(7.41%)	(23.48%)	(3.61%)	(3.05%)	(2.04%)	10.82%	11/17/2003	5.93x	1.26x	0.24x	1.50x
Real Estate Total	\$3,501,833,461	\$1,236,519,426	\$1,515,865,324	(4.60%)	(5.95%)	10.53%	7.58%	8.01%	11.05%	11/17/2003	0.92x	0.91x	0.47x	1.38x

(1) IRRs are reported for investments one full year following initial capital investment

(2) PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.

(3) The RAM Realty Partners VI commitment consists of an initial commitment of \$75 million made in July 2021, and a follow-on commitment of \$50 million made in May 2022

(4) The Sares Regis Multifamily Value-Add Fund IV commitment consists of an initial commitment of \$60M made in September 2021, and a follow-on commitment of \$60 million made in April 2022



### **Investment Detail**

						IRR	s <sup>(1)</sup>					Mult	tiples	
USD as of 9/30/2023	Commitment	Unfunded	Market Value	Qtr	1 Year	3 Year	5 Year	7 Year	Since Inception	Initial CF Date	PIC <sup>(2)</sup>	DPI	RVPI	TVPI
Natural Resources														i i
Natural Resources - Agriculture														
Blue Road Capital, L.P.	\$30,000,000	\$878,149	\$50,545,085	5.25%	17.96%	12.86%	11.73%	11.82%	10.27%	3/26/2015	1.94x	0.52x	0.87x	1.39x
Blue Road Capital II, L.P.	50,000,000	1,958,633	57,042,211	21.27%	30.25%	N/A	N/A	N/A	28.94%	10/14/2022	1.08x	0.12x	1.05x	1.17x
Folium Agriculture Fund I, L.P.	30,000,000	878,149	35,054,835	(0.30%)	3.87%	5.89%	4.86%	N/A	3.63%	12/12/2017	1.02x	0.03x	1.15x	1.18x
Halderman Farmland Separate Account	175,000,000	-	116,135,903	(3.76%)	(1.65%)	1.61%	2.33%	2.53%	2.66%	5/10/2013	0.65x	0.09x	1.02x	1.12x
Hancock GLC Farms, LLC	26,119,447	360,229	27,566,650	(30.79%)	(27.54%)	(1.06%)	3.85%	2.97%	4.62%	8/17/2012	0.99x	0.44x	1.07x	1.51x
Tiverton AgriFinance II, L.P.	50,000,000	3,265,121	46,888,848	2.52%	15.61%	N/A	N/A	N/A	8.74%	6/23/2021	1.19x	0.32x	0.79x	1.10x
Tiverton AgriFinance III, LP	50,000,000	50,000,000	-	N/A	N/A	N/A	N/A	N/A	N/A	-	0.00x	N/A	N/A	N/A
Natural Resources - Agriculture Total	\$411,119,447	\$128,510,145	\$333,233,532	(1.61%)	3.72%	5.73%	5.92%	5.39%	5.44%	8/17/2012	0.83x	0.23x	0.98x	1.20x
Natural Resources - Energy														
Bluescape Energy Recapitalization and Restructuring Fund	\$30,000,000	\$1,200,648	\$23,084,370	0.32%	(5.93%)	17.74%	3.40%	N/A	9.55%	12/21/2016	1.23x	0.83x	0.63x	1.46x
BP Natural Gas Opportunity Partners II, L.P.	50,000,000	21,208,230	46,835,367	(19.30%)	16.72%	17.59%	8.88%	N/A	8.88%	6/7/2019	0.58x	0.05x	1.63x	1.68x
Bluescape Energy Recapitalization and Restructuring Fund	50,000,000	7,308,234	32,358,019	(2.57%)	12.08%	18.03%	N/A	N/A	14.80%	5/8/2019	1.47x	0.56x	0.44x	1.00x
BP Natural Gas Opportunity Partners, L.P.	30,000,000	6,296,803	476,875	(23.22%)	27.53%	9.44%	16.16%	29.23%	27.82%	12/7/2015	0.90x	2.33x	0.02x	2.35x
Breakwater Energy, L.P.	25,000,000	-	27,613,529	11.18%	N/A	N/A	N/A	N/A	10.45%	2/27/2023	1.00x	0.00x	1.10x	1.10x
EnerVest Fund XIV, L.P.	37,500,000	831,208	21,094,306	3.43%	(9.97%)	81.10%	7.54%	12.55%	10.06%	9/30/2015	1.08x	1.02x	0.52x	1.54x
Five Point Energy Fund I, L.P.	50,000,000	4,252,972	63,999,205	1.10%	5.79%	12.71%	0.37%	17.33%	15.65%	6/12/2014	1.09x	0.89x	1.17x	2.06x
Five Point Energy Fund II, L.P.	40,000,000	4,876,021	47,950,945	2.84%	5.74%	9.79%	4.38%	N/A	12.02%	9/29/2017	0.94x	0.20x	1.28x	1.48x
Five Point Energy Fund III, L.P.	50,000,000	31,117,952	37,462,202	8.74%	21.87%	53.60%	N/A	N/A	46.19%	6/25/2020	0.56x	0.40x	1.34x	1.74x
Five Point Water Management and Sustainable Infrastructu	50,000,000	50,000,000	(371,685)	N/A	N/A	N/A	N/A	N/A	N/A	12/26/2023	0.00x	N/A	N/A	N/A
Harvest MLP	50,000,000	-	79,247,419	7.67%	22.38%	36.89%	7.16%	5.76%	5.95%	7/7/2016	1.05x	0.00x	1.50x	1.50x
Lime Rock Resources III, L.P.	34,250,000	144,393	30,884,079	13.60%	7.08%	43.90%	2.86%	5.19%	4.38%	1/23/2014	1.06x	0.52x	0.85x	1.37x
Natural Resources - Energy Total	\$496,750,000	\$127,236,461	\$410,634,631	1.22%	10.98%	23.75%	6.56%	12.22%	11.28%	1/23/2014	0.89x	0.60x	0.93x	1.53x
Natural Resources - Timber														
Brookfield Brazil Timber Fund II, L.P.	\$9,000,000	\$1,509,824	\$81,716	(1.09%)	(78.61%)	0.29%	(0.66%)	4.47%	4.63%	12/6/2013	0.98x	1.33x	0.01x	1.34x
Conservation Forestry Capital Fund II, L.P.	25,000,000	-	1,494,100	32.67%	34.45%	12.28%	8.99%	7.04%	5.99%	3/9/2009	1.10x	1.59x	0.05x	1.65x
Conservation Forestry Capital Fund IV, L.P.	20,000,000	-	23,242,508	(0.24%)	11.60%	9.56%	6.04%	4.81%	4.76%	9/30/2016	1.00x	0.15x	1.16x	1.31x
Eastern Timberland Opportunities II, L.P.	45,000,000	-	35,521,957	1.42%	8.00%	9.11%	6.36%	5.70%	7.01%	8/8/2014	1.00x	0.83x	0.79x	1.62x
Eastern Timberland Opportunities III, L.P.	50,000,000	-	58,100,304	1.37%	5.19%	9.48%	N/A	N/A	8.21%	6/29/2020	1.04x	0.06x	1.12x	1.18x
Ecosystem Investment Partners II, L.P.	30,000,000	-	2,812,475	2.22%	21.52%	6.43%	4.77%	3.70%	7.96%	3/28/2011	1.01x	1.54x	0.09x	1.63x
Ecosystem Investment Partners III, L.P.	50,000,000	2,191,714	35,750,461	(0.66%)	6.70%	7.74%	9.41%	9.86%	8.79%	7/14/2015	0.96x	0.57x	0.75x	1.32x
Ecosystem Investment Partners IV, L.P.	50,000,000	22,475,000	25,929,782	3.09%	3.85%	9.28%	N/A	N/A	6.05%	9/27/2019	0.55x	0.18x	0.94x	1.12x
Enhanced Timberland Opportunities IV, LP	50,000,000	50,000,000	-	N/A	N/A	N/A	N/A	N/A	N/A	11/1/2023	0.00x	N/A	N/A	N/A
Natural Resources - Timber Total	\$329,000,000	\$76,176,538	\$182,933,303	1.47%	8.70%	8.69%	6.79%	6.16%	6.86%	3/9/2009	0.79x	0.69x	0.71x	1.39x
Natural Resources - Water														
Project Emporia (WAM)	\$25,000,000	-	\$24,108,384	0.22%	N/A	N/A	N/A	N/A	(3.03%)	2/20/2023	1.00x	0.01x	0.96x	0.97x
Water Property Investor II, L.P.	30,000,000	\$1,020,449	44,351,161	7.70%	25.04%	15.10%	12.61%	N/A	9.86%	6/16/2017	0.97x	0.03x	1.53x	1.56x
Water Property Investor, L.P.	30,000,000	-	72,149,391	13.74%	41.04%	17.80%	20.65%	14.94%	11.62%	12/12/2014	1.01x	0.06x	2.37x	2.43x
Natural Resources - Water Total	\$85,000,000	\$1,020,449	\$140,608,936	9.27%	28.87%	15.74%	16.85%	12.77%	10.80%	12/12/2014	0.99x	0.04x	1.67x	1.70x
Natural Resources Total	\$1,321,869,447	\$332,943,593	\$1,067,410,402		10.15%	14.15%	7.37%	9.12%	8.55%	3/9/2009	0.85x	0.46x	0.95x	1.41x
Grand Total	\$4.823.702.908	\$1,569,463,019	\$2.583.275.726	(2.22%)	0.24%	12.09%	7.48%	8,46%	10.48%	11/17/2003	0.90x	0.80x	0.59x	1.39x

(1) IRRs are reported for investments one full year following initial capital investment

(2) PIC multiples may exceed 1.00 due to the recycling of capital and/or contributions made outside of commitment.

(3) The RAM Realty Partners VI commitment consists of an initial commitment of \$75 million made in July 2021, and a follow-on commitment of \$50 million made in May 2022

(4) The Sares Regis Multifamily Value-Add Fund IV commitment consists of an initial commitment of \$60M made in September 2021, and a follow-on commitment of \$60 million made in April 2022



## **Management Fees**

	Managen	nent Fees	
	Since Inception through 2Q 2023	Q3 2023 QTD	Since Inception through 3Q 2023
Natural Resources - Total	\$81,778,665	\$3,073,108	\$85,094,829
Real Estate Active Subtotal	\$96,911,309	\$3,752,270	\$100,663,579
Real Estate Realized Subtotal	\$12,425,293		\$12,425,293
Real Estate - Total	\$109,336,602	\$3,752,270	\$113,088,872
Portfolio Total	\$191,115,267	\$6,825,378	\$198,183,701

Note: Inception-to-date statements have caused updates to Since Inception Management Fee amounts

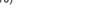
# Hamilton Lane Summary of Portfolio Cash Flows – Private Investments

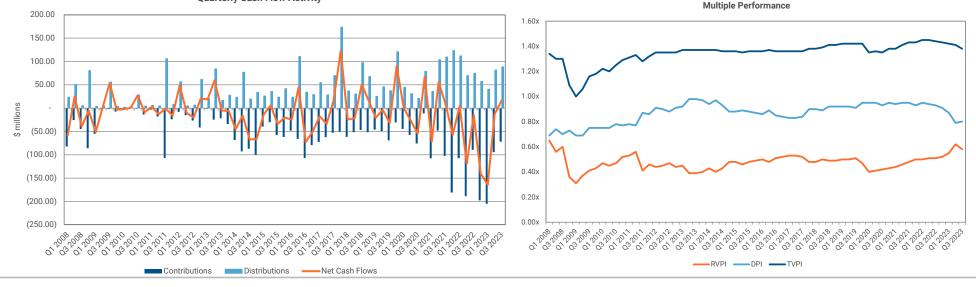
		\$ Mill	ions					
Quarter	Contributions	Distributions	Net Cash Flows	Reported Market Value	TVPI	IRR	DPI	RVPI
Q1 2008	(82.20)	23.50	(58.70)	441.13	1.34x	17.95%	0.69x	0.65x
Q2 2008	(25.50)	50.90	25.40	394.82	1.30x	15.75%	0.74x	0.56x
Q3 2008	(44.85)	5.42	(39.43)	447.86	1.30x	15.63%	0.70x	0.60x
Q4 2008	(85.98)	80.67	(5.31)	298.24	1.09x	5.72%	0.73x	0.36x
Q1 2009	(55.12)	3.79	(51.33)	274.99	1.00x	(0.30%)	0.69x	0.31x
Q2 2009	(3.72)	5.03	1.31	330.39	1.06x	3.97%	0.69x	0.37x
Q3 2009	(2.18)	55.88	53.70	363.19	1.16x	8.70%	0.75x	0.41x
Q4 2009	(7.21)	3.85	(3.36)	390.76	1.18x	9.47%	0.75x	0.43x
Q1 2010	(4.45)	2.20	(2.26)	424.07	1.22x	10.41%	0.75x	0.47x
Q2 2010	(0.77)	1.69	0.92	413.66	1.20x	9.62%	0.75x	0.45x
Q3 2010	(1.17)	28.45	27.28	431.13	1.25x	10.92%	0.78x	0.47x
Q4 2010	(13.74)	4.53	(9.22)	476.60	1.29x	11.73%	0.77x	0.52x
Q1 2011	(3.35)	6.16	2.81	497.93	1.31x	12.05%	0.78x	0.53x
Q2 2011	(18.06)	4.97	(13.09)	527.74	1.33x	12.12%	0.77x	0.56x
Q3 2011	(106.91)	105.96	(0.95)	390.32	1.28x	10.68%	0.87x	0.41x
Q4 2011	(24.03)	7.89	(16.14)	447.65	1.32x	11.49%	0.86x	0.46x
Q1 2012	(8.04)	56.92	48.88	431.64	1.35x	11.99%	0.91x	0.44x
Q2 2012	(15.23)	4.90	(10.33)	453.69	1.35x	11.98%	0.90x	0.45x
Q3 2012	(26.64)	6.68	(19.96)	479.28	1.35x	11.81%	0.88x	0.47x
Q4 2012	(41.53)	61.44	19.90	474.70	1.35x	11.86%	0.91x	0.44x
Q1 2013	(1.78)	20.77	18.99	479.62	1.37x	12.07%	0.92x	0.45x
Q2 2013	(24.71)	84.17	59.46	430.73	1.37x	12.02%	0.98x	0.39x
Q3 2013	(21.83)	16.87	(4.95)	440.12	1.37x	11.88%	0.98x	0.39x
Q4 2013	(33.96)	27.92	(6.04)	455.76	1.37x	11.83%	0.97x	0.40x
Q1 2014	(68.58)	23.34	(45.24)	523.66	1.37x	11.98%	0.94x	0.43x
Q2 2014	(92.78)	77.05	(15.73)	499.53	1.37x	12.08%	0.97x	0.40x
Q3 2014	(87.00)	19.96	(67.04)	574.54	1.36x	11.97%	0.93x	0.43x
Q4 2014	(99.87)	33.59	(66.27)	681.71	1.36x	12.30%	0.88x	0.48x
Q1 2015	(39.54)	26.03	(13.51)	711.66	1.36x	12.26%	0.88x	0.48x
Q2 2015	(30.07)	35.91	5.83	700.81	1.35x	11.94%	0.89x	0.46x
Q3 2015	(57.65)	23.72	(33.93)	744.60	1.36x	11.99%	0.88x	0.48x
Q4 2015	(61.79)	41.77	(20.02)	797.53	1.36x	12.12%	0.87x	0.49x
Q1 2016	(48.39)	23.29	(25.10)	836.63	1.36x	12.02%	0.86x	0.50x
Q2 2016	(65.92)	110.58	44.66	833.58	1.37x	12.18%	0.89x	0.48x
Q3 2016	(107.19)	34.10	(73.09)	920.78	1.36x	12.05%	0.85x	0.51x
Q4 2016	(79.31)	29.35	(49.96)	993.92	1.36x	12.08%	0.84x	0.52x
Q1 2017	(72.40)	54.71	(17.69)	1,031.63	1.36x	12.00%	0.83x	0.53x
Q2 2017	(62.09)	28.35	(33.74)	1,068.93	1.36x	11.95%	0.83x	0.53x
Q3 2017	(52.94)	69.90	16.96	1,065.56	1.36x	11.82%	0.84x	0.52x
Q4 2017	(50.84)	173.80	122.96	992.48	1.38x	11.99%	0.90x	0.48x

# Hamilton Lane Summary of Portfolio Cash Flows – Private Investments

	\$ Millions							
Quarter	Contributions	Distributions	Net Cash Flows	Reported Market Value	ΤΥΡΙ	IRR	DPI	RVPI
Q1 2018	(61.50)	37.01	(24.49)	1,055.72	1.38x	12.08%	0.90x	0.48x
Q2 2018	(51.63)	30.15	(21.47)	1,111.44	1.39x	12.14%	0.89x	0.50x
Q3 2018	(46.99)	97.62	50.64	1,126.59	1.41x	12.36%	0.92x	0.49x
Q4 2018	(51.84)	67.90	16.06	1,118.13	1.41x	12.20%	0.92x	0.49x
Q1 2019	(45.94)	25.32	(20.62)	1,172.00	1.42x	12.26%	0.92x	0.50x
Q2 2019	(49.15)	45.58	(3.56)	1,198.53	1.42x	12.20%	0.92x	0.50x
Q3 2019	(69.22)	37.42	(31.80)	1,251.56	1.42x	12.10%	0.91x	0.51x
Q4 2019	(30.65)	120.92	90.27	1,170.40	1.42x	11.99%	0.95x	0.47x
Q1 2020	(44.52)	44.72	0.20	1,003.96	1.35x	10.87%	0.95x	0.40x
Q2 2020	(57.59)	31.25	(26.34)	1,058.20	1.36x	10.95%	0.95x	0.41x
Q3 2020	(75.68)	20.86	(54.82)	1,129.85	1.35x	10.88%	0.93x	0.42x
Q4 2020	(11.24)	78.86	67.63	1,139.43	1.38x	11.06%	0.95x	0.43x
Q1 2021	(107.62)	36.06	(71.56)	1,217.28	1.38x	11.13%	0.94x	0.44x
Q2 2021	(48.06)	103.99	55.93	1,266.99	1.41x	11.43%	0.95x	0.46x
Q3 2021	(102.33)	109.70	7.37	1,378.69	1.43x	11.69%	0.95x	0.48x
Q4 2021	(181.08)	123.48	(57.59)	1,517.91	1.43x	11.85%	0.93x	0.50x
Q1 2022	(107.40)	112.05	4.64	1,570.79	1.45x	12.06%	0.95x	0.50x
Q2 2022	(188.77)	69.88	(118.89)	1,648.51	1.45x	12.05%	0.94x	0.51x
Q3 2022	(89.30)	74.91	(14.38)	1,684.44	1.44x	11.94%	0.93x	0.51x
Q4 2022	(197.82)	57.45	(140.37)	1,833.60	1.43x	11.89%	0.91x	0.52x
Q1 2023	(205.08)	40.76	(164.32)	2,069.65	1.42x	11.89%	0.87x	0.55x
Q2 2023	(94.48)	81.83	(12.65)	2,594.55	1.41x	10.86%	0.79x	0.62x
Q3 2023	(72.04)	88.38	16.35	2,583.28	1.39x	10.48%	0.80x	0.59x
Total	(\$3,719.25)	\$3,012.15	(\$707.10)					

Quarterly Cash Flow Activity





# Hamilton Lane

# **Glossary of Terms**

Capital Committed:	An investor's financial obligation to provide a set amount of capital to the investment.				
Capital Contributed:	Capital contributed from an investor's capital commitment to fund partnership investments, organizational expenses and management fees.				
Capital Distributed:	Cash or stock disbursed to the investors of an investment.				
Cost Basis:	Capital contributions less return of principal.				
Exposed Market Value:	An investor's pro rata allocation to an underlying investment based on the ownership percentage of the partnership.				
Investment Strategy:	A sub-classification of a partnership's investment type, such as Co/Direct Investment, Corporate Finance/Buyout, Mezzanine, Real Estate, Special Situation, Venture Capital.				
Net Internal Rate of Return ("IRR"):	The discount rate that equates the net present value of the partnership's cash outflows with its inflows and residual value at the time of calculation. The calculation is net of management fees and the general partner's carried interest.				
Paid-in Capital:	The amount of capital an investor has contributed to a partnership, which includes capital contributions and additional fees.				
Pooled Average IRR:	An IRR calculation which aggregates cash flows (paid-in capital and capital distributed) and the reported market values of each investment within a portfolio to create one portfolio investment and return.				
Portfolio Holding Exposure:	The limited partner's pro rata allocation to an underlying investment based on the ownership percentage of the partnership.				
Realized Multiple:	Ratio of cumulative distributions to paid-in capital.				
Return on Investment ("ROI"):	A calculation based on the total value (market value plus distributions) divided by paid-in capital for an investment.				
Reported Market Value:	The investment's capital account balance at quarter end, which includes the general partner's reported value of the underlying holdings and other assets and liabilities.				
Time Weighted Return (TWR)	The return that an investor achieves over some period of time, where the timing and order effects of cash flows are removed				
Total Exposure:	Calculated by the summation of market value and unfunded commitments.				
Vintage Year:	The year in which a partnership makes its first capital call for an investment into a portfolio company/holding.				



This presentation has been prepared solely for informational purposes and contains confidential and proprietary information, the disclosure of which could be harmful to Hamilton Lane. Accordingly, the recipients of this presentation are requested to maintain the confidentiality of the information contained herein. This presentation may not be copied or distributed, in whole or in part, without the prior written consent of Hamilton Lane.

The information contained in this presentation may include forward-looking statements regarding returns, performance, opinions, the fund presented or its portfolio companies, or other events contained herein. Forward-looking statements include a number of risks, uncertainties and other factors beyond our control, or the control of the fund or the portfolio companies, which may result in material differences in actual results, performance or other expectations. The opinions, estimates and analyses reflect our current judgment, which may change in the future.

All opinions, estimates and forecasts of future performance or other events contained herein are based on information available to Hamilton Lane as of the date of this presentation and are subject to change. Past performance of the investments described herein is not indicative of future results. In addition, nothing contained herein shall be deemed to be a prediction of future performance. The information included in this presentation has not been reviewed or audited by independent public accountants. Certain information included herein has been obtained from sources that Hamilton Lane believes to be reliable, but the accuracy of such information cannot be guaranteed.

This presentation is not an offer to sell, or a solicitation of any offer to buy, any security or to enter into any agreement with Hamilton Lane or any of its affiliates. Any such offering will be made only at your request. We do not intend that any public offering will be made by us at any time with respect to any potential transaction discussed in this presentation. Any offering or potential transaction will be made pursuant to separate documentation negotiated between us, which will supersede entirely the information contained herein.

Certain of the performance results included herein do not reflect the deduction of any applicable advisory or management fees, since it is not possible to allocate such fees accurately in a vintage year presentation or in a composite measured at different points in time. A client's rate of return will be reduced by any applicable advisory or management fees, carried interest and any expenses incurred. Hamilton Lane's fees are described in Part 2 of our Form ADV, a copy of which is available upon request.

The following hypothetical example illustrates the effect of fees on earned returns for both separate accounts and fund-of-funds investment vehicles. The example is solely for illustration purposes and is not intended as a guarantee or prediction of the actual returns that would be earned by similar investment vehicles having comparable features. The example is as follows: The hypothetical separate account or fund-of-funds consisted of \$100 million in commitments with a fee structure of 1.0% on committed capital during the first four years of the term of the investment and then declining by 10% per year thereafter for the 12-year life of the account. The commitments were made during the first three years in relatively equal increments and the assumption of returns was based on cash flow assumptions derived from a historical database of actual private equity cash flows. Hamilton Lane modeled the impact of fees on four different return streams over a 12-year time period. In these examples, the effect of the fees reduced returns by approximately 2%. This does not include performance fees, since the performance of the account would determine the effect such fees would have on returns. Expenses also vary based on the particular investment vehicle and, therefore, were not included in this hypothetical example. Both performance fees and expenses would further decrease the return.

Hamilton Lane (Germany) GmbH is a wholly-owned subsidiary of Hamilton Lane Advisors, L.L.C. Hamilton Lane (Germany) GmbH is authorised and regulated by the Federal Financial Supervisory Authority (BaFin). In the European Economic Area this communication is directed solely at persons who would be classified as professional investors within the meaning of Directive 2011/61/EU (AIFMD). Its contents are not directed at, may not be suitable for and should not be relied upon by retail clients.

Hamilton Lane (UK) Limited is a wholly-owned subsidiary of Hamilton Lane Advisors, L.L.C. Hamilton Lane (UK) Limited is authorised and regulated by the Financial Conduct Authority (FCA). In the United Kingdom this communication is directed solely at persons who would be classified as a professional client or eligible counterparty under the FCA Handbook of Rules and Guidance. Its contents are not directed at, may not be suitable for and should not be relied upon by retail clients.

Hamilton Lane Advisors, L.L.C. is exempt from the requirement to hold an Australian financial services licence under the Corporations Act 2001 in respect of the financial services by operation of ASIC Class Order 03/1100: U.S. SEC regulated financial service providers. Hamilton Lane Advisors, L.L.C. is regulated by the SEC under U.S. laws, which differ from Australian laws.

Any tables, graphs or charts relating to past performance included in this presentation are intended only to illustrate the performance of the indices, composites, specific accounts or funds referred to for the historical periods shown. Such tables, graphs and charts are not intended to predict future performance and should not be used as the basis for an investment decision.

The information herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice, or investment recommendations. You should consult your accounting, legal, tax or other advisors about the matters discussed herein.

The calculations contained in this document are made by Hamilton Lane based on information provided by the general partner (e.g. cash flows and valuations), and have not been prepared, reviewed or approved by the general partners.

As of February 2024



The GP (of Conservation Forestry Fund IV, LP) further acknowledges that Investor (NMERB) discloses the following information about its investments held directly and indirectly: Additionally, the Investor (NMERB) reserves the right to report "since inception" IRR and other rate of return measures for its partnership investments. Notwithstanding anything to the contrary contained in the LPA, the GP (of Conservation Forestry Fund IV, LP) hereby consents in advance to the disclosure of the foregoing information by Investor (NMERB) with respect to the Partnership (of Conservation Forestry Fund IV, LP). Investor (NMERB) agrees that in connection with disclosure of any information of the type contemplated above relating to IRR or other measures of investment return, the information set forth in such disclosure will be prepared by investor (NMERB or affiliate) and include an express statement that the Partnership (of Conservation Forestry Fund IV, LP) has not reviewed such information and makes no representation or warranty concerning its accuracy.

Reported Net IRR herein for Conservation Forestry Fund IV, LP is based upon manager reported cash flows to and inflows from investors and the estimated ending values as of the date of this report. Returns are net of underlying investment manager management fees, expenses and carried interest (if any) specific to the investor. The GP of Conservation Forestry Fund IV, LP has not reviewed stated performance and makes no representation or warranty concerning its accuracy.

# Hamilton Lane

# Hamilton Lane Global Offices

#### Philadelphia (Headquarters)

Seven Tower Bridge 110 Washington Street Suite 1300 Conshohocken, PA 19428 USA +1 610 934 2222

#### Denver

10333 East Dry Creek Road Suite 310 Englewood, CO 80112 USA +1 866 361 1720

#### Frankfurt

Schillerstr. 12 60313 Frankfurt am Main Germany +49 69 153 259 290

#### Hong Kong

Room 1001-3, 10th Floor St. George's Building 2 Ice House Street Central Hong Kong, China +852 3987 7191

#### Las Vegas

3753 Howard Hughes Parkway Suite 200 Las Vegas, NV 89169 USA +1 702 784 7690

#### London

4th Floor 10 Bressenden Place London SW1E 5DH United Kingdom +44 20 8152 4163

#### Mexico City

Av. Paseo de la Reforma 333 Espacio de oficina 417 Cuauhtémoc, 06500 Ciudad de México, CDMX Mexico +52 55 6828 7930

#### Miami

999 Brickell Avenue Suite 720 Miami, FL 33131 USA +1 954 745 2780

#### Milan

Via Filippo Turati 30 20121 Milano Italy +39 02 3056 7133

#### New York

610 Fifth Avenue, Suite 401 New York, NY 10020 USA +1 212 752 7667

#### Portland

Kruse Woods II 5335 Meadows Rd Suite 280 Lake Oswego, OR 97035 USA +1 503 624 9910

San Diego

7817 Ivanhoe Avenue Suite 310 La Jolla, CA 92037 USA +1 858 410 9967

#### San Francisco

201 California Street, Suite 550 San Francisco, CA 94111 USA +1 415 365 1056

#### Scranton

30 Ed Preate Drive Suite 101 Moosic, PA 18507 USA +1 570 247 3739

#### Seoul

12F, Gangnam Finance Center 152 Teheran-ro, Gangnam-gu Seoul 06236 Republic of Korea +82 2 6191 3200

#### Shanghai

One ICC, Shanghai International Commerce Centre No. 288 South Shaanxi Road, Xuhui, Shanghai Municipality 200031 +021 8012 3630

#### Singapore

12 Marina View Asia Square Tower 2 Suite 26-04 Singapore, 018961 +65 6990 7850

Stockholm Östermalmstorg 1 Floor 4 114 42 Stockholm Sweden +46 8 535 231 40

#### Sydney

Level 33, Aurora Place 88 Phillip Street Sydney NSW 2000 Australia +61 2 9293 7950

#### Tel Aviv

6 Hahoshlim Street Building C 7th Floor Herzliya Pituach, 4672201 P.O. Box 12279 Israel +972 73 2716610

#### Tokyo

13F, Marunouchi Bldg. 2-4-1, Marunouchi Chiyoda-ku Tokyo 100-6313, Japan +81 (0) 3 5860 3940

#### Toronto

2001 – 2 Bloor Street West Toronto, Ontario Canada M4W 3E2 +1 437 600 3006

#### Zürich

Hamilton Lane (Switzerland) AG Genferstrasse 6 8002 Zürich Switzerland +41 (0) 43 883 0352